



Fort Report



August 2016

July's Hot Topic - General Chemical Network Model

From Chad Humphrey, Chief Operating Officer

2016 has proven to be a challenging year for the manufacturing sector, and specifically trucking in general. While Fort has felt the economic pressure, our team of professional drivers and office staff have risen to the occasion so far this year.

Year to date linehaul revenues at Fort Transfer are up 6.8% through the first six months of 2016 relative to the first six months of 2015. Much of this growth was associated with a very robust herbicide season and growth with key strategic partners.

Beginning in July, we embarked on a new model centered around reloading and planning continuous moves in a network model. This new model has been spearheaded by our new Director of Logistics Solutions- Edgar Lopez and Reload Coordinator- Doug Thomas. While it hasn't been easy, our collective team of drivers and staff generated \$468K of linehaul revenue in July from asset support activity (formerly known as central dispatch). During the same time period in July-2015, we generated \$102K of linehaul revenues. Our focus is now centered around achieving operational excellence in this new model, and continuing to generate linehaul revenues from asset support in excess of \$500K per month on a consistent basis. There is still some fine tuning with processes and procedures that need to be done, but our entire team is headed in the right direction for 2016 to be a record year for Fort.

Thanks for all that you do for Fort Transfer!

Driver of the Month-Charles Grant

Residence: Plaquemine, LA
Family: Wife - Audrey
Drives: IC Truck #1789

Our June 2016 driver of the month resides in Plaquemine, LA. He has been with Fort for 8 ½ years, first as a company driver, then switching to an IC. His wife of 21 years is Audrey. He has 6 children, 14 grandchildren, and 1 great grandchild.

In his free time, he likes working on his truck, spending time with his grandchildren and watching TV. He likes Fort because they treat him like a human being, not a number. He said the one word that comes to mind when he thinks about Fort is, "Family". The people that work with him on a daily basis state that he is very dependable and pulls operations out of a jam when asked.

Please help us in congratulating our June 2016 Driver of the Month, Charles Grant



Fort Family Birthdays

THOMAS RANES - 8/3	KENDALL ROTHMAN - 8/20
GREGORY VANDERPOOL - 8/8	GLENN BERTHELOT - 8/21
CHRIS LANCON - 8/11	BRYAN MCCABE - 8/26
CHRIS WHITCOTTON-DOXSEE - 8/9	TRACY BOYD - 8/27
LANCE DURST - 8/14	ETHAN RICKARDS - 8/29
TERRILL CLARK - 8/19	CHARLES GRANT - 8/31

Fort Family Anniversaries

1 YEAR-	REGINAL HOPKINS	CHAD HUMPHREY
3 YEARS-	MICHAEL THORNTON	
6 YEARS-	GREG WIEGAND	
12 YEARS-	ROBERT CARTER JR.	EDD SCAFIDEL JR.
30 YEARS -	GREGORY STENGER	

Health Tips & Wellness

Sugar - highly addictive, horribly debilitating, unfortunately pervasive, and really delicious. If there was one culprit to our country's obesity problem and rapidly deteriorating health, it would be sugar. There is a lot of information online about the negative effects of consuming sugar, but at the end of the day; if you consume less, you'll be healthier. Try to limit your processed or fake sugar intake to 50 grams per day or a goal of decreasing your current sugar intake level by 15%. Sugars that come naturally in fruits and vegetables are the "good" sugars since they are combined with nutrients and vitamins. It's the processed and/or refined sugars that are causing the issues - sucrose, high fructose corn syrup, agave syrup, and others that are found in sodas, candy, sweeteners, etc.

Safety Message - Staying focused on the task at hand

Recently we have seen an increase in preventable spills and accidents. We all need to make sure that we are concentrating on the task at hand. It's summertime, it's hot and we all have a lot on our minds such as planned vacations, things we need to get done at home or even returning that last missed call. However, despite all of life's distractions, it is important to remain focused on driving safely and paying attention to the loading and unloading processes. Getting enough rest is a key factor! Even the smallest distraction can cause serious injury. We all want you to make it safely home, spend time with your families and go on those planned vacations.

STAY FOCUSED!

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New Members of the Fort Family

We would like to welcome the following drivers who started in late June and July.

- Jasper Bates, I/C - 7/18/16
- Steve Breon, I/C - 6/27/16
- Curtis Elliott, company driver - 7/18/16
- Willie Griffin, I/C - 7/11/16
- John Peters, company driver - 6/27/16
- Jimmy Renfro, I/C - 7/18/16
- Keith Wilson, I/C - 7/18/16